

Thin capitalization rules and multinational firm capital structure

November 2013

WP 13/23

Jennifer Blouin Wharton, University of Pennsylvania Harry Huizinga Tilburg University

Luc Laeven International Monetary Fund

Gaëtan Nicodème European Commission





Thin Capitalization Rules and Multinational Firm Capital Structure

Jennifer Blouin¹ (Wharton, University of Pennsylvania)

Harry Huizinga (Tilburg University and CEPR)

Luc Laeven (International Monetary Fund and CEPR)

Gaëtan Nicodème (European Commission, ULB, CESifo and CEPR)

December, 2012

Abstract: This paper examines the impact of thin capitalization rules that limit the tax deductibility of interest on the capital structure of the foreign affiliates of US multinationals. We construct a new data set on thin capitalization rules in 54 countries for the period 1982-2004. Using confidential data on the (internal) leverage of foreign affiliates of US multinationals, we find that thin capitalization rules affect multinational firm capital structure in a significant way. Specifically, restrictions on an affiliate's ratio of overall debt to assets reduce this ratio on average by 1.9%, while restrictions on the ratio of an affiliate's borrowing from the parent company to its equity reduce this ratio by 5.7%. Also, restrictions on borrowing from the parent reduce the overall debt to assets ratio of the affiliate by 3.5%, which shows that rules targeting internal debt have an indirect effect on the overall indebtedness of affiliate firms. Thin capitalization rules mitigate the traditional effect of corporate taxation on affiliate debt, while their impact on affiliate leverage is higher if their application is automatic rather than discretionary. Finally, we exploit variation over time in thin capitalization rules to show that the first year impact of new capitalization rules on affiliate leverage is significant albeit less than its long-term effect. Overall, our results show than thin capitalization rules, which thus far have been understudied, have a substantial effect on capital structure within multinational firms.

Key words: Thin capitalization rule; Multinational firm; Capital structure; Taxation **JEL classifications:** G32, H25

¹ Jennifer Blouin is Associate Professor of Accounting at Wharton, University of Pennsylvania. Contact information: 1315 Steinberg Hall - Dietrich Hall, 3620 Locust Walk, Philadelphia, PA 19104-6365, E-Mail: blouin@wharton.upenn.edu, Phone: (215) 898 1266; Harry Huizinga is Professor of Economics at Tilburg University and Research Fellow at the CEPR; Luc Laeven is Deputy Division Chief at the International Monetary Fund, Professor of Finance at Tilburg University, and Research Fellow at the CEPR; and Gaëtan Nicodème is Sector Head at the European Commission's General Directorate for Taxation and Customs Union and Adjunct Professor in Economics at ULB. The statistical analysis of firm-level data on U.S. multinational companies were conducted at the Bureau of Economic Analysis, Department of Commerce under arrangements that maintain legal confidentiality requirements. The views expressed in this study are those of the authors and do not reflect official positions of the U.S. Department of Commerce, the European Commission, the IMF, or IMF Board.

1. Introduction

Interest on debt is generally deductible from taxable income at the corporate level. This provides firms with an incentive to finance their operations with debt rather than equity, especially in high tax countries (Graham, 1996, 2000; MacKie-Mason, 1990). To counteract the negative consequences of debt finance for tax collection, many countries have instituted thin capitalization rules that restrict the deductibility of interest of debt above a certain debt level. In principle, multinational enterprises can adjust the leverage of their foreign subsidiaries easily through international debt shifting (Desai, Foley, and Hines, 2004; Huizinga, Laeven, Nicodème, 2008). This suggests that quantitative restrictions on foreign affiliates in the form of thin capitalization rules can be an important determinant of foreign affiliate leverage. However, thin capitalization constraints typically are not considered in existing studies of firm capital structure. This is surprising given the prevalence of these measures and their potential influence on capital structure decisions.

This paper examines how thin capitalization rules worldwide affect the capital structure of foreign affiliates of US multinational firms. Countries' thin capitalization regimes differ among several key dimensions. First, they tend to vary in the definition of the maximum debt ratio, beyond which interest on debt is no longer deductible. The definitions of the maximum debt ratios fall into two main categories: either they restrict total debt (relative to assets or alternatively equity), or they limit debt from related parties (relative to equity). Second, thin capitalization rules differ in the treatment of interest on debt determined to be excessive. For instance, interest deductibility may be denied only for interest on debt in excess of the limit or on all debt, and also possibly be requalified as a dividend with unfavorable tax consequences. Third,

countries vary in the zeal of their enforcement of thin capitalization rules. In some countries, the rules trigger an automatic disallowance of interest deductions so there is not subjectivity in the thin capitalization thresholds. Yet, other countries apply some discretion in their application, and consider the corporate indebtedness at similar, but unrelated, firms (i.e., firms that stand at "arm's length") to determine whether interest deductibility is limited.

The effect of thin capitalization rules on multinational firm leverage is not a priori evident. Despite clear evidence from managerial survey results reported in Graham and Harvey (2001) that tax implications are important determinants of firm leverage, the empirical literature on taxation and capital structure, as reviewed in Auerbach (2002) and Graham (2003), has found it remarkably difficult to identify strong effects of tax incentives on capital structure, due in part to measurement problems and lack of variation in tax rates. This suggests we should expect to find it similarly challenging to establish strong effects of thin capitalization rules on affiliate leverage. Moreover, thin capitalization rules can be very detailed and we therefore need to capitalize on the heterogeneity in these rules to identify clear effects. As Desai, Foley, and Hines (2004) point out: "These rules are typically vaguely worded and seldom, though arbitrarily, imposed, making their effects difficult to analyze quantitatively; any impact they have is likely to reduce the estimated significance of factors influencing total indebtedness."

We address these concerns by using both broad measures of thin capitalization rules that simply denote whether such rules are in place, in addition to specific, well-defined aspects of thin capitalization rules, to thus strike a balance between power and precision in identifying the sensitivity of affiliate leverage to thin capitalization rules. Moreover, we achieve identification by exploiting the substantial cross-country and time variation in thin capitalization rules, and by considering the differential impact of these rules across affiliates within the same multinational

firm operating, thus contributing to the broader literature on taxation and debt, where the lack of variation in corporate income tax rates has made it difficult to isolate taxation effects.

To enable our empirical analysis, we have constructed a unique data set on each of these dimensions of thin capitalization regimes for 54 countries over the years 1982-2004. The end of the sample period is determined by the last year for which we have detailed debt information on foreign affiliates.² There is much variation across countries both in terms of the existence of thin capitalization rules and whether such rules apply to total or internal leverage. For 2004, we find that 28 of these 54 countries had enacted explicit thin capitalization regimes. This group can be divided into 19 countries that restricted total leverage (i.e., the ratio of total debt to assets), while nine countries restricted internal leverage (i.e., the ratio of debt from related parties to equity). Furthermore, 17 countries apply their thin capitalization rules automatically, while 11 countries apply some discretion based on comparisons with corporate indebtedness in arm's length situations.

Our empirical analysis relates information on the existence and stringency of thin capitalization regimes to the total (internal) leverage of foreign affiliates of US multinationals using confidential data from the US Bureau of Economic Analysis. Given the prevalence of restrictions on total leverage in 2004, we first consider how these restrictions affect the total leverage of foreign affiliates. On average, the existence of a total leverage restriction reduces an affiliate's total leverage by 1.9%. Stricter regimes reduce total leverage more; we find that lower allowable total leverage ratios are associated with lower levels of leverage. As thin capitalization regimes mitigate the tax benefits of debt financing, we anticipate that debt levels of affiliates in high tax countries are more sensitive to thin capitalization rules. Consistent with this, we find

² Note that the 2009 BEA surveys do not include as detailed information on the types of liabilities as prior surveys.

that the existence of a total leverage restriction reduces the sensitivity of total leverage to the corporate tax rate by about half.

In analogous fashion, we consider the impact of thin capitalization rules that limit internal leverage on US affiliate internal leverage. The existence of such rules on average reduces the internal leverage ratio by 5.7%. In addition, internal leverage declines with the allowable internal leverage ratio. The relatively large average impact of restrictions on internal debt may reflect that multinationals can more easily adjust internal leverage on the basis of tax considerations.

A high responsiveness of internal debt to restrictions on internal leverage suggests that such restrictions can have a material impact on an affiliate's total leverage as well. Indeed, we find that the existence of restrictions on internal leverage on average reduces total leverage by 3.1%. Restrictions on internal leverage thus materially affect the foreign affiliate's overall leverage, going beyond affecting whether the parent firm funds its foreign affiliate through debt or equity.

The impact of thin capitalization rules on leverage ratios depends importantly on how they are applied. The impact of the existence of a thin capitalization rule on total leverage, in particular, is about twice as large is their application is objective (i.e., automatic rather discretionary). Moreover, a significant impact of restrictions on internal leverage is found only if application is automatic.

As an extension, we exploit variation over time in thin capitalization rules to examine how new thin capitalization regimes affect the various leverage ratios in the first year following their introduction by estimating regressions of our leverage ratios in first differences. The first year response tends to be only part of the average or long-term response. Specifically, in its first year, a restriction on internal leverage is estimated to reduce the internal leverage ratio by 1.2%,

which is about a fifth of the estimated long-term response of 5.7%. This suggests that US multinationals take considerable time to adjust the capital structure of their foreign affiliates to changes in host-country thin capitalization rules.

Previously, Desai, Foley and Hines (2004) have examined the impact of taxation on the capital structure of US multinationals using the same data source from the US Bureau of Economic Analysis. Using data over the 1982-1994, they find that a 10% increase in the host-country tax rate raises the total debt to assets ratio of US foreign affiliates by 2.6% (in their regression 1 of Table II). For data over the 1995-2004 period, we extend their analysis by considering the joint impact of host-country taxation and thin capitalization rules on affiliate leverage. In a regression analogous to Desai, Foley and Hines (2004), we find that a 10% higher local tax increases the total debt to assets ratio by 1.9%, consistent with their findings for an earlier period. When including information on thin capitalization rules, we find that the analogous increase in the total debt to assets ratio is 2.7% in the absence of thin capitalization rules, while it is only 1.2% with a thin capitalization rule. Hence, our extension of the work by Desai, Foley and Hines to include thin capitalization rules is both qualitatively and quantitatively important.

Other work on the impact of taxation on the capital structure of multinational firms similarly tends to ignore thin capitalization rules. Similar to Desai, Hines and Foley (2004), Huizinga, Laeven, and Nicodème (2008) report that a 10% increase in the local tax rate is associated with a rise in the ratio of a foreign affiliate's total debt to assets ratio of about 2% using data from 32 European countries between 1994 and 2003. Similar results are also obtained by Mintz and Weichenrieder (2005) using data on the foreign subsidiaries of German multinational firms. Using data on affiliates of US multinationals, as we do, Hines and Rice

(1994) show that US firms typically can arrange their finances to benefit from the deductibility of interest expense in high-tax countries by deferring US taxes until profits are repatriated from foreign affiliates. Froot and Hines (1995) examine the effects of limits to the deductibility of interest expenses due to the US allocation rules on the financing of US multinational firms; Desai and Hines (1999) analyze changes in joint venture capital structure in response to foreign tax credit limitations; Altshuler and Grubert (2003) study inter-affiliate transactions motivated by tax rules among affiliates of US multinationals; and Newberry and Dhaliwal (2001) examine the role of local tax-loss carry-forwards on the international location of debt issuance by US multinationals.

In a recent study, Buettner, Overesch, Schreiber and Wamser (2012) take into account information on thin capitalization rules to investigate the tax sensitivity of the capital structure of the foreign subsidiaries of German multinationals.³ In particular, they use data on the existence and maximum debt ratio of thin capitalization regimes in 29 countries over the 1996-2004 period. They report that the existence of a thin capitalization rule reduces the impact of a 10% tax increase on the ratio of total debt to assets for German foreign subsidiaries from 2.1% to 1.6%. Their regression analysis, however, does not directly control for the existence of thin capitalization rules, and thus potentially confounds the direct impact of thin capitalization rules per se with their indirect effect through a changed tax sensitivity of leverage. In our estimation, we explicitly include information on thin capitalization rules where indicated. In addition, we collect information on thin capitalization rules for a much broader set of 54 countries, which allows us to distinguish the effects of the existence of thin capitalization rules targeting total versus internal leverage on foreign-affiliate capital structure. Furthermore, our data set on thin

_

³ At a theoretical level, Haufler and Runkel (2008) show that tax competition between two identical countries leads to inefficiently low tax rates and inefficiently lax thin capitalization rules (and inefficiently high tax-deductible internal debt of multinational firms).

capitalization rules is more detailed, which allows us to estimate how various features of thin capitalization regimes, including the method of applying thin capitalization rules, affect their impact on foreign-affiliate capital structure.

The paper continues as follows. Section 2 presents our international data set on thin capitalization rules. Section 3 discusses the firm-level and other country-level data used in this study. Section 4 presents the empirical results. Section 5 concludes.

2. Thin capitalization rules

This section describes our international data set on thin capitalization regimes. We have collected information on the existence and main features of thin capitalization regimes in 54 countries over the 1980-2004 period. This information has been gathered from a variety of sources, including the International Bureau for Fiscal Documentation, Brosens (2004), and national tax authorities. Our focus is on regimes applicable to firms that are affiliates of foreign parents.

In practice, thin capitalization regimes differ widely across countries in the restrictions they put on the tax deductibility of interest on company debt, in the discretion that authorities have in applying these restrictions, and in the alternative tax treatment of company interest that is applicable in case full interest deductibility is denied.

Table 1 provides information on thin capitalization rules internationally in 2004. As seen in column 1, 28 out of 54 countries in the sample had an explicit thin capitalization regime in that year.⁴ The year of first introduction of an explicit thin capitalization regime is indicated in column 2. Early adopters included Canada in 1972 and France in 1979, followed by Australia,

⁴ Several other countries implicitly limited interested deductibility of foreign subsidiaries by having general antiabuse provisions against excessive deductions of interest from taxable income.

Indonesia, the United Kingdom, and the United States in the 1980s. Other countries enacted their thin capitalization rules after 1990. For completeness, the table also denotes the year of adoption for those countries that introduced thin capitalization rules after 2004, the end of our sample period.

Thin capitalization regimes cap the amount of debt for which interest is tax deductible. Typically, interest deductibility is restricted if a measure of the company's debt relative to its assets or equity exceeds a certain ratio. The exact definitions of the debt measure in the numerator of ratio and of assets or equity in its denominator vary widely across countries. As seen in column 3, the pertinent debt measure can be total debt, internal debt from a single related party, total internal debt, total internal foreign debt, or total foreign debt. The thin capitalization ratio considers the relevant debt measure relative to total assets (only for the case of New Zealand), total equity, internal equity from a single related party, total internal equity, total internal foreign equity, or total foreign equity, as seen in column 4. The main distinction among the various possible definitions of the thin capitalization ratio is whether it restricts interest deductibility for total debt or internal debt. In the table, 19 countries are seen to limit interest deductibility for total debt, while nine countries limit the deductibility for internal debt. The numerical value of the thin capitalization ratio is presented in column 5. Argentina, for instance, imposes a ratio of total debt to total equity of 2.

Some countries restrict the applicability of the thin capitalization regime to foreign subsidiaries that are substantially owned by their foreign parent. Column 7 lists the minimum ownership share of the foreign parent for the thin capitalization regime to apply. In the case of Denmark, for instance, the thin capitalization regime only applies if the foreign parent has a substantial ownership share of 50% or more. The minimum substantial ownership share for the

thin capitalization rule to apply can be based on direct and/or indirect ownership of the foreign affiliate. As seen in column 7, 17 countries are seen to also include indirect ownership.

Countries differ importantly in how strictly they apply the thin capitalization ratio in determining the interest deductibility for resident foreign subsidiaries. Application of the thin capitalization ratio can be automatic which means that interest deductibility is always restricted if the foreign subsidiary's debt ratio exceeds the relevant ratio (and never restricted if the debt ratio is less than the relevant ratio, the so-called "safe harbor"). Alternatively, the country's uses discretion in applying the thin capitalization ratio, considering a foreign subsidiary's leverage in comparison to the leverage of similar resident firms that are not foreign subsidiaries (i.e., comparing actual leverage to leverage on an arm's length basis). Column 8 shows that 17 countries apply their thin capitalization rule automatically.

Next, countries apply one of two primary methods to limit interest deductibility if leverage is found to exceed the pertinent ratio. First, they can simply deny some or all interest deductibility. Second, they can reclassify the excess interest as dividends. The second method of interest limitation implies that nonresident dividend withholding taxes apply, rather than nonresident interest withholding taxes. Hence, reclassification of interest as dividends is the harsher remedy, if the pertinent dividend withholding tax exceeds the alternative interest withholding tax. In column 9, we see that 20 countries only restrict interest deductibility, while 9 countries in addition reclassify interest as dividends.

The disallowance of interest can apply to interest on all debt, as is the case in Latvia, or only to interest on debt in excess of the ratio limit, as is the case in all other countries (see column 10). At the same time, the affected interest payments can be interest payments to the provider of credit on a net basis, as in the case of the Netherlands, or alternatively on a gross

basis, as in all other cases (see column 11). Finally, the thin capitalization rule can apply to debt from all sources (including domestic sources), to debt only from foreign sources, or to debt from foreign, non-EU sources, as in the case of Spain (see column 12).

In the empirical work, we include variables reflecting the existence, stringency, and automatic application of thin capitalization rules based on information as reflected in Table 1.

3. Multinational firm and country data

Our empirical work uses data on the financial statements of US multinationals and their foreign affiliates as collected by the Bureau of Economic Analysis in its annual survey of US Direct Investment Abroad. Such reporting is made on a confidential and compulsory basis, which enhances the representativeness of the data. Our sample contains data for five benchmark years (1982, 1989, 1994, 1999 and 2004) and 56,596 affiliate-year observations.

The empirical analysis considers the impact of thin capitalization regimes on two affiliate-firm leverage variables. First, *Total leverage* is the ratio of total US foreign affiliate debt to assets. This total leverage variable is directly affected by thin capitalization regimes that restrict total debt. Second, *Internal leverage* is the ratio of internal debt owed to the US parent to equity, and is directly affected by thin capitalization regimes that target internal debt. To gauge the broader implications of restrictions on internal debt for affiliate leverage, we in addition examine the *Internal debt share*, defined as the ratio of internal debt relative to total debt. From Table 2, we see that *Total leverage*, *Internal leverage* and *Internal debt share* have mean values

⁵ The BEA data provide three categories of liabilities: (a) Trade accounts and trade note payable (current); (b) Other current liabilities and long-term debt and (c) Other noncurrent liabilities. Our leverage variables are based on category (b).

⁶ As a limitation, the BEA data does not provide any information on intercompany debt with other affiliates in the organization. The only information provided is the liability to the US parent. So, there may be affiliates that appear to have low intercompany debt while in reality holding debt from other affiliates within the group.

of 0.544, 0.063, and 0.088 in the overall sample, respectively. However, there is much variation in these leverage ratios across firms. For example, while internal debt share is close to zero for the median affiliate firm in the sample, the standard deviation of internal debt share is substantial at 0.429. Additionally, as seen in Figure 1, all three debt variables have trended down over the 1982-2004 period. The average of *Total leverage* in particular has declined from 59.4% in 1982 to 51.0% in 2004, while *Internal leverage* declined from 12.0% in 1982 to 2.5% in 2004. Over the same period, *Internal debt share* declined from 14.9% to 6.0%, indicating a reduced reliance on internal finance by US multinationals.

The empirical analysis relates the affiliate debt variables to tax policy variables, as well as a host of affiliate-level and host-country control variables. To allow comparison with earlier results in the literature, our choice of control variables is determined by those used in previous studies on international capital structures, in particular those by Rajan and Zingales (1995) and Desai, Foley, and Hines (2004). Our measure of tax incentives is *Country tax rate*, constructed as the median corporate tax rate in the affiliate host country estimated annually using affiliate-level effective tax rates. A higher corporate tax burden is expected to increase affiliate leverage. The decline in *Country tax rate* in Figure 1, along with the declines in *Total leverage* and *Internal leverage*, is consistent with this. The concomitant decline in *Internal debt share* suggests a relatively large sensitivity of internal debt to host-country taxation.

We define several variables to represent the existence, stringency, and method of application of thin capitalization regimes. To start, *Thin cap restriction* is a dummy variable that equals 1 if a country has an explicit thin capitalization, and zero otherwise. From Panel A of Table 2, we see that a thin capitalization regime applies in 57.5% of our affiliate-year

_

⁷ We follow Desai, Foley and Hines (2001) and estimate the country level tax rate as the median of affiliates' ratio of tax expense to pre-tax income. We eliminate affiliate observations with negative net income in our country-level tax rate estimates.

observations. Next, we distinguish whether the regime restricts the use of total debt or the use of internal debt. Specifically, *Total leverage restriction* is a dummy variable that equals 1 if a country imposes a restriction related to total debt (relative to assets or equity), and zero otherwise, while *Internal leverage restriction* is a dummy variable that equals 1 if a country imposes a restriction on the use of internal debt (relative to equity). Mean values for these variables in Table 2 imply that the thin capitalization restriction applies to total debt in 25.3% of our observations (or 43.9% of the affiliates facing thin capitalization interest limitations).

As a measure of thin capitalization regime stringency, *Total leverage ratio is* the maximum value of the ratio of total debt to assets. The *Total leverage ratio* is constructed as $\frac{\phi}{1+\phi}$ where ϕ is the maximum total debt-to-equity ratio, in case the ratio test applies to the total debt to equity ratio. *Total leverage ratio* has a value of one if no total leverage restriction applies. The sample mean for this variable is 0.904. Analogously, *Internal leverage ratio* is the maximum value of the ratio of internal debt to the sum of internal debt and equity. *Internal leverage ratio* is constructed as $\frac{\theta}{1+\theta}$ where θ is the maximum internal debt to equity ratio, in case an internal leverage restriction applies. *Internal leverage ratio* has a value of one if no internal leverage restriction applies. The mean value for this variable is 0.897. To capture discretion in the application of the thin capitalization regime, *Arm's length* is a dummy variable that equals 1 if the application of the thin capitalization rules is based on subjective criteria such as comparisons to peers, and zero otherwise. *Arm's length* is one in 40.7% of the instances where a thin capitalization regime is in force.

Next, there are four non-tax, affiliate-level control variables constructed using BEA data. First, *Net PPE/assets* is the ratio of net property, plant and equipment to total assets in the

affiliate. Tangible assets can be depreciated and provide a non-debt tax shield to minimize taxable profit (DeAngelo and Masulis, 1980). At the same time, tangible assets may serve as collateral enhancing leverage (Rajan and Zingales, 1995). Second, *EBITDA/assets* is the ratio of earnings before interest, depreciation and amortization to total assets. Profitable firms may have easier access to credit, providing a positive relation between EBITDA/assets and leverage. Conversely, profitable firms have the means to pay down their debts reducing their leverage (as suggested by the pecking order theory of Myers and Majluf (1984)). Third, *Log of sales* is the logarithm of sales as a proxy for affiliate size. Larger firms may have easier access to credit thanks to higher asset diversification and lower bankruptcy risks giving rise to higher leverage. Fourth, *Growth options* is the compounded annual growth rate of total affiliate sales at the industry and country level. This variable captures the prospects of future profitability and the implied borrowing capacity. Hence, this variable is expected to be positively related to leverage.

We use three host-country level variables as additional controls. First, *Creditor rights* is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). Better creditor rights are generally expected to facilitate leverage. Better creditor rights, however, by deepening external debt markets may reduce the need for internal finance, and hence could be negatively related to internal leverage. Second, *Political risk* is the annual index of political risk from the *International Country Risk Guide*, rescaled so that a higher score indicates a higher risk. Its impact on leverage is a priori ambiguous. Higher political risks may lead creditors to reduce their lending to companies in the host country. On the other hand, from a company's perspective, a higher political risk may encourage borrowing to reduce the value at risk in the host country. Third, *Rate of inflation* is the annual percentage change in the consumer price index from the

⁸ Sales is preferred to assets because this latter appears in the denominator of our dependent variables. In addition, using assets would create a bias towards asset-intensive industries.

World Development Indicators database of the World Bank. Inflation is potentially negatively related to leverage if it increases the risk premium to be paid to obtain credit. On the other hand, higher inflation rates generally engender higher nominal interest rates increasing the value of the debt tax shield, which could increase leverage.

Panel B of Table 2 provides correlations among main debt, tax policy, and control variables. *Total leverage* is seen to be positively correlated with the *Country tax rate*, and negatively correlated with *Thin cap restriction*, *Total leverage restriction* and *Internal leverage restriction*. Among the host-country control variables, *Total leverage* is positively correlated with *Creditor rights* and negatively correlated with *Political risk*. Furthermore, *Country tax rate* and *Thin cap restriction* are positively correlated, indicating that high-tax host countries are more likely to have thin capitalization regimes. Consistent with this, *Country tax rate* is positively related to *Internal leverage restriction*, but contrary to this it is negatively correlated with *Total leverage restriction*.

4. Empirical results

This section presents empirical results on the impact of thin capitalization regimes on the capital structure of the foreign affiliates of US multinationals. In subsection 4.1, we present the results of univariate tests of the effects of the introduction of thin capitalization regimes on total and internal leverage. Subsection 4.2 presents the results of regressions that relate these two variables and also the internal debt share to the existence of thin capitalization regimes and the implied limits on debt ratios. Subsection 4.3 presents two extensions of these regressions. First, we examine whether thin capitalization regimes affect the main debt ratios differently depending on whether the rules are applied automatically or take into account arm's length considerations.

Finally, we exploit cross-country variation over time in the introduction of thin capitalization regimes to examine how new thin capitalization regimes affect the various debt ratios in the short-term, defined as the first year after their introduction.

4.1 The impact of introductions of thin capitalization regimes

In this subsection, we report univariate tests of the impact of introductions of thin capitalization rules on mean values of affiliate total and internal leverage. Focusing on these regime changes enhances the identification of the impact of thin capitalization rules on affiliate debt because it is unlikely that the introduction of thin capitalization rules in non-US countries is endogenously determined by US affiliate capital structures. During the sample period, nine countries have introduced a total leverage restriction where we have sufficient data to construct ex ante and ex post mean leverage values. Panel A of Table 3 lists the country names, the ex ante and ex post mean values of *Total leverage* and *Internal leverage*, and the significance levels of tests regarding whether ex post and ex ante mean values of the total and internal leverage variables are different. For all nine introductions, the ex post mean value of *Total leverage* is seen to be lower than the ex ante mean value. Across these cases, the introduction of a total leverage restriction reduces mean *Total leverage* on average by 5.3%. The reduction in total leverage is statistically significant in two-thirds of the countries. *Internal leverage*, in turn, declined in 8 of the 9 cases, and significantly in 5 cases. The mean decline in *Internal leverage* is 4.5%.

During the sample period, eight countries introduced an internal leverage restriction where we can compare ex ante and ex post mean leverage variables as seen in Panel B. 9 In each

⁹ Note that Australia has adopted both an internal and external thin capitalization regimes during our sample period. In 1987, Australia adopted an internal leverage restriction and then changed to a total level restriction in 2002.

of these eight cases, the introduction occasioned a drop in the mean *Total leverage* variable, and the drop in mean *Total leverage* is statistically significant for all but one introductions. The overall mean drop in *Total leverage* was 5.6%, In seven instances, we observe a reduction in *Internal leverage*, with six of these reductions being statistically significant. The overall mean drop in *Internal leverage* is 6.4%. These results suggest that the introduction of thin capitalization rules tend to have a significant causal effect on affiliate leverage. In what follows, we confirm this using regression analysis when controlling for other contemporaneous factors that could potentially confound these univariate tests. But first we turn to regressions that estimate the average effect of thin capitalization rules on affiliate leverage.

4.2 Regression results

In this section, we report regressions that relate measures of US affiliate borrowing to variables describing various aspects of thin capitalization regimes, in addition to traditional correlates of capital structure employed in the literature (see, for example, Rajan and Zingales, 1995; and Desai, Foley, and Hines, 2004). As discussed, there is much variation in thin capitalization rules, with 44% of thin capitalization regimes in our sample restricting total leverage. We start with considering the determinants of *Total leverage*, including information on the existence and stringency of thin capitalization regimes that restrict total leverage. Then we consider analogously how thin capitalization regimes, and in particular regimes that restrict internal leverage, affect the *Internal leverage* variable.

Next, we consider whether internal leverage restrictions affect the affiliate financing structure beyond the ratio of internal debt to equity. Internal leverage restrictions possibly change the mix of internal and external debt of the firm. To examine this, we first consider the impact of

internal leverage restrictions on the *Internal debt share*. The evidence of Table 3 suggests that internal leverage restrictions affect *Total leverage* as well. To conclude, therefore, we examine the relationship between internal leverage restrictions and *Total leverage* as well. Throughout, regressions include parent, industry, and year fixed effects. Standard errors control for potential two-way clustering across observations at the country and industry level.

Table 4 reports regressions of an affiliate's total leverage. Regression 1 relates this variable *Country tax rate* and control variables. The estimated coefficient for the country tax rate is 0.186 and it is significant at 1%. Thus, affiliates in high-tax host countries have higher total leverage to benefit more from interest deductibility. Among the control variables, *Creditor rights* enters with a positive coefficient that is significant at 1%. Further, total leverage is positively and significantly related to *Net PPE/assets*, consistent with the view that tangible assets may serve as collateral for borrowings. *Log of sales* enters the regression with a positive and significant coefficient, indicating that larger firms may have better access to credit. Total leverage is negatively related to *Inflation*, as interest rates may incorporate higher risk premiums in highly inflationary environments. Finally, total leverage is positively related to *Growth opportunities*, but the estimated coefficient is statistically insignificant. Overall, these results confirm the findings in Desai, Foley, and Hines (2004) that were estimated using the same dataset for an earlier period.

Regression 2 includes the *Thin cap restriction* dummy variable that signals the existence of a thin capitalization regime. This variable obtains a coefficient of -0.0421 that is significant at the 1% level, indicating that thin capitalization regimes generally reduce affiliate total leverage. The tax variable now obtains a somewhat higher coefficient of 0.227 that is significant at 1%,

suggesting that the estimate on the tax variable is biased downward in regression 1 on account of the missing thin capitalization variable.

A thin capitalization regime reduces or eliminates the incentive to take on more debt so as to reduce taxable income. Hence, thin capitalization regimes potentially reduce the sensitivity of the affiliate's borrowing to a country's corporate income tax rate. To test this, regression 3 includes an interaction term of the *Country tax rate* and *Thin cap restriction* variables. In this regression, *Country tax rate* and its interaction with *Thin cap restriction* variable obtain coefficients of 0.274 and -0.148 that are significant at 1%, while *Thin cap restriction* itself obtains a coefficient of 0.002 that is insignificant. This suggests that the main effect of a thin capitalization regime is to reduce the sensitivity of total leverage to taxation by about half.

This result is also economically significant. Based on the regression results reported in column 3 of Table 4, a one standard deviation increase in the country tax rate would reduce, ceteris paribus, total leverage by 2%-points more if there is a thin capitalization restriction (compared to when there is no such restriction in place). This is substantial as compared to the standard deviation of total leverage of 0.42.

In regression 4, we replace the *Thin cap restriction* variable by the *Total leverage* restriction variable starting from regression 2. The *Total leverage restriction* variable obtains a coefficient of -0.193 that is significant at 1%. As expected, thin capitalization regimes that target total leverage serve to reduce total leverage. Regression 5 includes an interaction term of *Country tax rate* with *Total leverage restriction*. The total leverage restriction variable obtains a coefficient of -0.0373 that is significant at 1%, but the interaction term is statistically insignificant.

A key feature of a thin capitalization regime that restricts total leverage is the quantitative value of the maximum total leverage. In regressions 6 and 7, we replace the *Total leverage* restriction variable with the *Total leverage ratio*, found in regressions 3 and 4. The total leverage ratio in these two regressions obtains coefficients of 0.0331 and 0.103, respectively, that are both significant at 10%. This indicates that a looser quantitative restriction on total leverage enables the affiliate to maintain higher total leverage. The interaction term of *Country tax rate* and *Total leverage ratio* in regression 7 is statistically insignificant.

Once again, these results are economically significant. The results in regression 7 suggest that a standard deviation decrease in total leverage ratio would imply an increase in affiliate total leverage of 2%-points, which is substantial as compared to the standard deviation of total leverage of 0.42.

Overall, Table 4 shows that thin capitalization regimes, and in particular the *Total* leverage restriction and the *Total leverage ratio* variables, have a material impact on *Total* leverage.

Thin capitalization regimes that restrict internal leverage are expected to have a direct impact on internal leverage. This is what we consider next. Table 5 presents regressions that relate *Internal leverage* to thin capitalization regimes, and, in particular, to information on the existence and quantitative value of regimes that restrict internal leverage. Otherwise, the regressions in Table 5 are fully analogous to those in Table 4.

In regression 1, the *Country tax rate* receives a coefficient of 0.387 that is significant at the 1% level. This coefficient is about twice as large as the corresponding coefficient of 0.186 in regression 1 of Table 4, although the standard deviation of internal leverage is similar to that of

total leverage. Hence, internal leverage is quite sensitive to taxation, which possibly reflects that internal debt and internal equity are close substitutes apart the tax benefits of debt finance.

In regression 2, the *Thin cap restriction* dummy enters, as expected, with a coefficient of -0.0798 that is significant at 1%, and about twice as large as the corresponding coefficient in regression 2 of Table 4.

Regression 3 adds the interaction of the *Country tax rate* and the *Thin cap restriction* dummy variable. The estimated coefficient for this interaction is -0.0736, but it is statistically insignificant.

Regression 4 includes the *Internal leverage restriction* variable instead of the *Thin cap* restriction variable, yielding a coefficient of -0.0573 that is significant at 5%. This variable and its interaction with *Country tax rate* are both statistically insignificant in regression 5. Regression 6 includes the *Internal leverage ratio*. This variable is estimated with a positive coefficient of 0.171 that is significant at 5%. This is evidence that a quantitative relaxation of an internal leverage restriction engenders higher internal leverage, as is to be expected. Regression 7 in addition includes an interaction of the *Country tax rate* and the *Internal leverage ratio*, providing statistically insignificant coefficients for both the internal leverage ratio itself and the interacted variable.

Overall, Table 5 shows that thin capitalization regimes that restrict internal leverage have a material impact on this leverage variable. Furthermore, this impact is larger than the corresponding impact on total leverage of thin capitalization regimes that restrict total leverage.

Next, we consider whether internal leverage restrictions affect the financing structure of the US foreign affiliate more broadly, beyond the internal leverage ratio. In particular, we consider in turn the impact of this type of restriction on the *Internal debt share* and *Total leverage*.

Table 6 show regressions of the *Internal debt share* that apart from the different dependent variable are analogous to Table 5. Regression 1 displays a positive relationship between the *Internal debt share* and the *Country tax rate*, with an estimated coefficient for the tax variable of 0.306 that is significant at 1%. This is consistent with the view that internal debt is more tax sensitive than external debt. In regression 5, the *Internal leverage restriction* and its interaction with *Country tax rate* receive positive and negative coefficients, respectively, that are both significant at 5%. This is evidence that an internal leverage restriction has a material effect on the tax benefits derived from internal debt. The *Internal leverage restriction* and its interaction with *Country tax rate*, in turn, are estimated with significant negative and positive coefficients in regression 7, also pointing at a relatively large tax sensitivity of internal debt.

To conclude this section, we consider the indirect impact of thin capitalization regimes that restrict internal leverage on total leverage in Table 7. While thin capitalization rules that restrict internal leverage have a direct bearing only on internal leverage, they may affect total leverage indirectly if internal and external leverage are imperfect substitutes. This is indeed what we find. Specifically, regressions 1 and 2 in Table 7 include the *Internal leverage restriction* and are otherwise analogous to regressions 4 and 5 of Table 4. The *Internal leverage restriction* enters regression 1 of Table 7 with a coefficient of -0.312 that is significant at 1%, and almost twice as large (in absolute value) as the coefficient of -0.0193 for the *Total leverage restriction* variable in regression 4 of Table 4. Thus, restrictions on internal leverage appear to be more effective in restricting total leverage than thin capitalization rules that directly target this leverage variable. In regression 2, the estimated coefficients for *Country tax rate* and its

interaction with *Internal leverage restriction* are 0.264 and -0.349 respectively, which suggests that an internal leverage restriction entirely eliminates the sensitivity of total leverage to taxation.

Regressions 3 and 4 of Table 4 are analogous to regressions 6 and 7 of Table 4. In regression 3, the *Internal leverage ratio* enters with a positive coefficient that is significant at 5%. In regression 4, *Internal leverage ratio* and its interaction with *Country tax rate* develop negative and positive coefficients that are significant at 1%.

Overall, restrictions on internal leverage have a significant impact on total leverage. Somewhat paradoxically, internal leverage restrictions appear to have a stronger impact on total leverage than restrictions that directly target total leverage. This probably reflects that internal indebtedness responds relatively strongly to tax incentives related to interest deductibility, as, apart from the tax benefits of debt, internal debt and equity are close substitutes in the overall financing of the foreign affiliate.

4.3 Extensions

We first consider how the application of thin capitalization rules affects the financing structure of the foreign affiliates of US multinationals. Discretion in the application of the thin capitalization rules is captured by the *Arm's length* variable which signals that interest limitation is not automatic, but entails some subjectivity on the basis of arm's length considerations. As we mentioned before, there is much variation in the application of the rules across countries, with 40.7% of thin capitalization regimes having arm's length considerations, suggesting that such differentiation could improve explanatory power of our regression model. This is indeed what we find. Regression 1 of Table 8 includes the *Thin cap restriction* variable and its interaction with the *Arm's length* variable in a total leverage regression similar to regression 2 of Table 4. *Thin*

cap restriction and its interaction with Arm's length obtain coefficients of -0.0528 and 0.0296, respectively, that are both significant at 1%. This suggests that the impact of a thin capitalization rule on total leverage is reduced by 56% (=0.0296/0.0528) if rules are applied based on arm's length considerations. Regression 2 includes Total leverage restriction and its interaction with Arm's length in a total leverage regression, yielding a coefficient of -0.0241 for the Total leverage restriction variable that is significant at 1% and a coefficient of 0.0109 for its interaction with Arm's length that is insignificant. These point estimates suggest that discretion reduces the impact of total leverage restrictions on total leverage by 45% (=0.0109/0.0241), although the effect is not significant. In regression 3, Internal leverage restriction and its interaction with Arm's length obtain estimates of -0.0580 and 0.0568 that are significant at 1%, suggesting that discretion almost completely cancels out the effect of internal leverage restrictions on total leverage.

Regression 4 includes *Thin cap restriction* and its interaction with *Arm's length* in an *Internal leverage* regression, while regression 5 includes the *Internal leverage restriction* and its interaction with *Arm's length* in such a regression. None of these thin capitalization variables are statistically significant in these two regressions.

Finally, regression 6 includes *Thin cap restriction* and its interaction with *Arm's length* in an *Internal debt share* regression, while regression 7 includes the *Internal leverage restriction* and its interaction with *Arm's length* in such a regression. In regression 7, the latter two variables have coefficients of -0.0254 and 0.0264 that are significant at 10%, implying that only internal leverage restrictions with automatic application significantly affect the internal leverage of affiliates.

Overall, Table 8 provides some evidence that discretion reduces the impact of thin capitalization rules on total leverage as well as on the ratio of internal debt to total debt.

Next, we are interested to see whether the introduction of a new thin capitalization regime prompts US multinationals to quickly adapt the capital structure of their foreign affiliates to the new regime, and, in particular, in the first year of implementation. To do this, we estimate a set of financial ratio regressions analogous to those in Table 8 in first differences (without the *Arm's length* variable). The results are reported in Table 9, with Δ denoting that variables are expressed in first differences. Regression 1 includes Δ *Thin cap restriction* in a regression of Δ *Total leverage*. Note that Δ *Thin cap restriction* equals 1 (-1) in the first year of implementation (abolishment) of a thin capitalization rule, while it is zero in all other years. Δ *Thin cap restriction* receives a coefficient of -0.0146 that is significant at 10%, suggesting that the introduction of a thin capitalization restriction reduces the total leverage ratio by 1.46% in its first year. This estimated coefficient is about a third of the estimate of -0.0421 for the *Thin cap restriction* variable in the corresponding *Total leverage* regression 2 in Table 4, suggesting that the immediate impact of the introduction of a thin capitalization regime is about a third of its average or long-term effect.

The Δ *Total leverage restriction* variable receives a coefficient of -0.0212 in the Δ *Total leverage* regression 2 of Table 2 that is significant at 10% and of similar magnitude as the corresponding coefficient of -0.0193 in the level regression 4 of Table 4. Hence, the effect of a total leverage restriction on total leverage appears to materialize in its first year.

In the Δ Internal leverage regressions 4, the included Δ Thin cap restriction variable has a coefficient of -0.0422 that is significant at 10% and about half of the corresponding estimate in the level regression. Similarly, the Δ Internal leverage restriction variable obtains a coefficient

of -0.115 in regression 5 that is significant at 10% and only about a fifth of the corresponding estimate in the level regression. This suggests that internal leverage takes much longer than a year to adjust fully to the introduction of a thin capitalization regime.

In the Δ Internal debt share regressions 6 and 7 the Δ Thin cap restriction and Δ Internal leverage restriction are estimated with insignificant coefficients, which could reflect that the first-year adjustment in this variable tends to be rather small.

Generally, we report evidence that the financial structure of the foreign affiliates of US multinationals, and in particular total and internal leverage, take considerably longer than a year to adjust to a change in the thin capitalization regime.

5. Conclusions

This paper examines the impact of thin capitalization rules that limit the tax deductibility of interest on the leverage of the foreign affiliates of US multinationals. For this purpose, we construct a new data set on thin capitalization rules in 68 countries for the period 1982-2004. The data set provides information about the existence of explicit thin capitalization rules, their stringency, and their application. Overall, in our sample thin capitalization regimes restrict the ratio of an affiliate's total debt to assets in about 44% of the cases. In other cases, thin capitalization rules restrict the ratio of an affiliate's indebtedness to related parties relative to its equity.

The presence of restrictions on an affiliate's ratio of overall debt to assets on average reduces this leverage ratio by 1.9%. Restrictions on the ratio of an affiliate's borrowing from the parent company to its equity, in turn, on average reduce the targeted leverage ratio by 5.7%. Furthermore, restrictions on borrowing from the parent on average reduce the overall debt to

assets ratio of the affiliate by 3.5%. This shows that that restriction on borrowing from related parties have an important role in affecting the affiliate's overall capital structure, going beyond merely affected the parent firm's choice between injecting the foreign affiliate with debt finance or equity finance.

Our results indicate that thin capitalization rules mitigate the sensitivity of affiliate leverage ratios to corporate taxation, importantly qualifying earlier work on the tax sensitivity of foreign affiliate leverage. Further, we find that the impact of thin capitalization rules on affiliate leverage is higher, if their application is automatic rather than discretionary. Finally, by exploiting changes in thin capitalization regimes over time, we find that the first-year impact of new capitalization rules on affiliate leverage tends to be part of the long-term effect, which suggests that US multinationals take some time to adjust the leverage ratios of their foreign affiliates to new thin capitalization rules.

Overall, our results show than thin capitalization rules, which thus far have been understudied, have a substantial effect on capital structure within multinational firms. They therefore provide an important qualification of existing studies on capital structure and taxation of multinational firms, which thus far has generally ignored the effects of thin capitalization rules. More broadly, our results offer new evidence on the relevance of taxation for corporate debt, by focusing on thin capitalization rules that, more than statutory corporate income tax rates, display great variation across countries.

References

Altshuler, R. and H. Grubert, 2003, Taxes, repatriation strategies and multinational financial policy, *Journal of Public Economics* 87, 73-107.

Auerbach, A.J., 2002, Taxation and corporate financial policy, in A.J. Auerbach, and M. Feldstein, eds.: *Handbook of Public Economics*, Volume III (North-Holland, New York).

Brosens, L., 2004, Thin capitalization rules and EU law, EC Tax Review 4, 188-213.

Buettner, T., Overesch, M., Schreiber, U. and G. Wamser, 2012, The Impact of Thin-Capitalization Rules on the Capital Structure of Multinational Firms, *Journal of Public Economics*.

DeAngelo, H., and R.W. Masulis, 1980, Optimal capital structure under corporate and personal taxation, *Journal of Financial Economics* 8, 3-29.

Desai, M., Foley, F. and J. R. Hines, 2001, Repatriation taxes and dividend distortions, *National Tax Journal* 54, 859-851.

Desai, M., Foley, F. and J. R. Hines, 2004, A multinational perspective on capital structure choice and internal capital markets, *Journal of Finance* 59, 2451-87.

Desai, M., and J.R. Hines, 1999, 'Basket' cases: Tax incentives and international joint venture participation by American multinational firms, *Journal of Public Economics* 71, 379–402.

Djankov, S., C. McLiesh and A. Shleifer, 2007, Private credit in 129 countries, *Journal of Financial Economics* 84, 299-329.

Foot, K.A, and J.R. Hines, 1995, Interest allocation rules, financing patterns, and the operation of U.S. multinationals. In: Feldstein, M., Hines, J.R., Hubbard, R.G. (Eds.), *The Effect of Taxation on Multinational Corporations*, University of Chicago Press, Chicago, 277-307.

Graham, J.R., 1996, Debt and the marginal tax rate, *Journal of Financial Economics* 41, 41-73.

Graham, J.R., 2000, How big are the tax benefits of debt?, Journal of Finance 55, 1901-1941.

Graham, J.R., 2003, Taxes and corporate finance: A review, *Review of Financial Studies* 16, 1074–1128.

Graham, J.R., and C. Harvey, 2001, The theory and practice of corporate finance: Evidence from the field, *Journal of Financial Economics* 60, 187–243.

Haufler, A., and M. Runkel, 2008, Multinationals' capital structures, thin capitalization rules, and corporate tax competition. Mimeo, University of Munich.

Hines, J., and E. Rice, 1994, Fiscal paradise: Foreign tax havens and American business. *Quarterly Journal of Economics* 109, 149-182.

Huizinga, H., L. Laeven, and G. Nicodème, 2008, Capital structure and international debt shifting, *Journal of Financial Economics* 88, 80-118.

MacKie-Mason, J., 1990, Do taxes affect corporate financing decisions?, *Journal of Finance* 45, 1471-1493.

Mintz, J. and A., J. Weichenrieder, 2005, Taxation and the financial structure of German outbound FDI, CESifo Working Paper No. 1612.

Myers, S.C. and N.S. Majluf, 1984, Corporate financing and investment decisions when firms have information that investors do not have, *Journal of Financial Economics* 13, 187–221.

Newberry, K.J., and D.S. Dhaliwal, 2001, Cross-jurisdictional income shifting by U.S. multinationals: Evidence from international bond offerings, *Journal of Accounting Research* 39: 643-662.

Rajan, R.G. and L. Zingales, 1995, What do we know about capital structure? Some evidence from international data, *Journal of Finance* 50, 1421-60.

Table 1. Characteristics of thin capitalization rules at year-end 2004

This table shows key characteristics of thin capitalization rules in selected countries at year-end 2004. D denotes total debt; IID denotes individual internal (i.e., from a single related party) debt; TID denotes total internal debt; TIFD denotes total internal foreign debt; TFD denotes total foreign debt; E denotes total equity; IIE denotes individual internal equity; TIE denotes total internal equity; TIFE denotes total internal foreign equity; TFE denotes total foreign equity; A denotes total assets; RoE denotes return on equity. Data are from International Bureau for Fiscal Documentation, Brosens (2004), and national tax authorities.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Country	Explicit rule	Year of first introduction	Definition numerator	Definition denominator	Ratio	Substantial shareholding	Direct (Dir) or indirect (Ind) shareholding	Automatic (Auto) or using arm's length (AL) considerations	Remedy: non-deductibility (Nd) or reclassification as dividend (Div)	For all or exceeding debt?	Of interest (I) or net interest (NI)? ¹⁰	Rules apply to: All, Foreign, Non-EU ¹¹
Argentina	Yes	1999	D	Е	2	No	Dir	Auto	Div	Exc	I	Foreign
Australia	Yes	1987	D	E	3	15%	Ind	AL	Nd	Exc	I	Foreign
Austria	No ¹²											
Belgium	Yes ¹³	1992	IID	E	1	No	Dir	AL^{14}	Div	Exc	I	All
Brazil	No	2010										
Canada	Yes	1972	IID	IIE	2	25%	Ind	Auto	Nd	Exc	I	Foreign
Chile	Yes	2001	D	E	3	No	Dir	Auto	Div ¹⁵	Exc	I	All
China	No	2008										
Colombia	No											
Costa Rica	No											
Croatia	No				16				17			
Czech Republic	Yes	1993	TFD	E	4^{16}	25%	Ind	Auto	Div ¹⁷	Exc	I	Foreign
Denmark	Yes	1999	D^{18}	E	4	50%	Ind	AL	Nd	Exc	I	All
Finland	No ¹⁹			_						_	_	
France	Yes	1979	IID	Е	1.5	50%	Ind	Auto	Nd	Exc	I	All
Germany	Yes ²⁰	1994	IID	IIE	1.5	25%	Ind	AL	Div	Exc	I	All
Greece	No											
Hong Kong	No ²¹	4000	-	_	•					_		
Hungary	Yes	1993	D	Е	3	No	Dir	Auto	Nd	Exc	I	All
India	No	1005	ъ	-	2	3.7	ъ.	4.7	27.1	Б		A 11
Indonesia	Yes	1985	D	Е	3	No	Dir	AL	Nd	Exc	I	All

¹⁰ Interest owed to affiliated entities minus interest received from these entities.

¹¹ Following the decision of the European Court of Justice in the Lankhorst-Hohorst case of 2003, members of the European Union are not allowed to discriminate between their national companies and other EU companies. From 2004, thin capitalization rules were either extended to domestic companies (Denmark, Germany, Italy, and United Kingdom) or repealed for EU companies (France, Spain).

¹² General anti-abuse rules.

¹³ The rule applies to loan from individual shareholder or director.

¹⁴ Consideration of the market rate.

¹⁵ Sanction is higher taxation (35% instead of 4%).

The ratio is 10 if foreign non-related party.

Reclassification as dividend not explicit but taxation at same rate.

¹⁸ Minimum threshold for controlled debt of DKK 10 million (about €1.3 million).

¹⁹ General anti-abuse rules with possible reclassification as dividend.

²⁰ Since 2008, Germany applies an earnings stripping rule.

²¹ But general rule that all interest payment to foreign companies are not deductible.

Ireland	No^{22}											
Israel	No											
Italy	Yes^{23}	2004	IID	IIE	5	25%	Ind	AL	Div	Exc	I	All
Japan	Yes	1992	TIFD	TIFE	3	50%	Ind	Auto ²⁴	Nd	Exc	I	Foreign
Latvia	Yes	2003	TID	E	4	No	Dir	Auto	Nd^{25}	All	I	All
Lithuania	Yes	2004	D	E	4	50%	Ind	AL	Nd	Exc	I	All
Malaysia	No											
Mexico	No	2005										
Netherlands	Yes	2004	D^{26}	E^{27}	3	33%	Ind	Auto	Nd	Exc	NI	All
New Zealand	Yes	1996	D	A	0.75	No	Dir	Auto	Nd	Exc	I	Foreign
Norway	No											C
Pakistan	Yes	2001	TFD	TFE	3	50%	Ind	Auto	Nd	Exc	I	Foreign
Panama	No											Č
Peru	Yes	2001	D	E	3	No	Dir	Auto	Nd	Exc	I	Foreign
Philippines	No											Č
Poland	Yes	1999	D	E	3	25%	Ind	Auto	Nd	Exc	I	All
Portugal	Yes	1996	$TIDE^{28}$	TIFE	2	10%	Ind	AL	Nd	Exc	I	Foreign
Russia	Yes	2002	TIFD	E	3	20%	Ind	Auto	Div	Exc	I	Foreign
Singapore	No											C
Slovenia	Yes	2004	IID	IIE	4	25%	Ind	Auto	Nd	Exc	I	All
Slovakia	No^{29}	1993										
South Korea	Yes	2000	D	E	4	50%	Ind	Auto	Nd	Exc	I	All
Spain	Yes	1992	TFID	E	3	25%	Ind	Auto	Div	Exc	I	Non-EU
Sri Lanka	No	2006										
Switzerland	Yes	1962	D	E	6	No	Dir	AL	Div	Exc	I	All
Sweden	No											
Taiwan	No	2011										
Thailand	No											
Turkey	No	2006										
Ukraine	No											
United Kingdom	Yes	1988	D	E	1	75%	Ind	AL	Nd	Exc	I	All
Venezuela	No	2007										
Vietnam	No	2012^{30}										
United States ³¹	Yes ³²	1989	D	Е	1.5	50%	Ind	AL^{33}	Nd	Exc	I	Foreign

²² General anti-abuse rules for non-EU companies. If indirect or direct shareholding is above 75%, reclassification as dividend in certain cases.

²³ Except for holdings, companies with a turnover below €5,164,569 are not subject to the rules. Repealed in 2008 and replaced by earnings stripping rule.

24 The ratio of total debt to third parties to total equity should be over 3 for the rule to apply.

There is a general rule that limits interest deductibility to the value of equity times the interest rate on short-term loans. However, it is possible to carry forward the interest expenses.

26 Average net loans at start and end of period.

²⁷ Average fiscal equity at start and end of period.

With at least 6 months maturity.
 Thin capitalization rule repealed from 2004.

³⁰ Before, general non-deductibility if interest rate exceeded 1.5 times the one of Central Bank, while foreign companies had to respect a debt to equity ratio of 7 to 3.

³¹ US thin cap rules are presented for information only since we do not have any US-based affiliates in the sample.

³² This ratio is a safe harbor provision.

Fact and circumstances approach. The earning stripping rule also compares corporate income to interest paid to some nonresidents or to tax-exempt resident shareholders. The latter cannot be higher than 50% of the former.

Table 2. Descriptive statistics and correlations

This table provides summary statistics. *Total leverage* is the ratio of total US foreign affiliate debt to affiliate assets. *Internal leverage* is the ratio of internal debt owed to the parent to total affiliate debt. *Country tax rate* is the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens. *Thin cap restriction* is a dummy variable that equals 1 if a country has a thin capitalization rule and zero otherwise. *Total leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of total debt to assets and zero otherwise. *Internal leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of internal debt to the sum of internal debt and internal equity. *Total leverage ratio* is the maximum ratio of total debt to assets. *Internal leverage ratio* is the maximum ratio of internal debt to sum of internal debt and internal equity. *Arm's length* is application of remedy following arm's length considerations. *Net PPE/assets* is the ratio of net property, plant and equipment to assets in the affiliate. *EBITDA/assets* is the ratio of earnings before interest, depreciation and amortization to assets. *Log of sales* is the logarithm of sales. *Creditor rights* is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). *Political risk* is the annual index of political risk from the *International Country Risk Guide. Rate of inflation* is the annual percentage in the consumer price index from the World Development Indicators. *Growth options* is the compound annual growth rate of total affiliate sales at the industry and country level. Note that all medians represent the average of the five median observations.

Panel A. Descriptive statistics of main regression variables

Variable	N	Mean	Median	Std. dev.
Total leverage	56,589	0.544	0.493	0.423
Internal leverage	54,340	0.063	0	0.429
Internal debt share	53,482	0.088	0.002	0.358
Country tax rate	56,600	0.291	0.303	0.111
Thin cap restriction	56,600	0.575	1	0.494
Total leverage restriction	56,600	0.253	0	0.435
Internal leverage restriction	56,600	0.323	0	0.467
Total leverage ratio	56,600	0.904	1	0.178
Internal leverage ratio	56,600	0.897	1	0.156
Arm's length	56,600	0.234	0	0.424
Net PPE/assets	56,600	0.199	0.109	0.231
EBITDA/assets	56,600	0.121	0.099	0.232
Log of sales	56,600	9.636	10.188	3.096
Creditor rights	56,600	2.193	2.000	1.267
Political risk	56,600	0.790	0.810	0.099
Rate of inflation	56,600	0.122	0.018	0.957
Growth options	56,600	0.111	0.078	0.239

Panel B. Correlation matrix of main regression variables

	Total leverage	Internal leverage	Internal debt share	Country tax rate	Thin cap	Total leverage restriction	Internal leverage restriction	Net PPE/ assets	EBITDA/	Log sales	of	Creditor rights	Political risk	Rate of inflation
Internal leverage	-0.057	icverage	debt share	tax rate	restriction	restriction	restriction	assets	assets	saics		rigitis	Hisk	mination
Internal debt share	0.238	0.416												
Country tax rate	0.068	0.067	0.060											
Thin cap restriction	-0.042	-0.011	-0.004	0.095										
Total leverage restriction	-0.024	-0.020	-0.017	-0.224	0.569									
Internal leverage restriction	-0.025	0.008	0.012	0.331	0.577	-0.343								
Net PPE/assets	0.003	0.016	0.062	0.032	-0.046	-0.061	0.008							
EBITDA/assets	-0.262	0.045	-0.102	0.002	-0.024	-0.028	0.000	0.044						
Log of sales	0.072	0.053	-0.050	0.099	0.003	-0.072	0.075	0.176	0.156					
Creditor rights	0.022	-0.001	-0.000	-0.131	0.318	0.410	-0.044	-0.071	-0.021	-0	.058			
Political risk	-0.018	-0.002	-0.025	0.132	0.395	0.220	0.233	-0.151	-0.016	-0	.017	0.265		
Rate of inflation	-0.020	-0.002	0.011	0.024	-0.103	-0.057	-0.062	0.057	0.045	0	.014	-0.108	-0.171	
Growth options	-0.049	-0.017	-0.013	-0.182	0.025	0.132	-0.103	-0.083	-0.022	-0	.247	0.031	0.050	-0.016

Bolded (*italicized*) correlations are significant at the 1% (5%) level.

Table 3. The introduction of thin capitalization rules and borrowing

This table provides mean values of the *Total leverage* and *Internal leverage* variables before and after the introduction of a restriction on total leverage (in Panel A) and on internal leverage (in Panel B). *Total leverage* is the ratio of total US foreign affiliate debt to affiliate assets. *Internal leverage* is the ratio of internal debt owed to the parent to affiliate equity. *, **, *** indicate that ex post mean value of a variable is statistically significantly different from the ex ante mean value at the 10%, 5% and 1% levels, respectively.

Panel A. Restrictions on total leverage

	Number of	observations	Total leverage		Internal leverage	·
Country	Before	After	Before	After	Before	After
Argentina	295	562	0.538	0.494	0.114	0.036
Australia	569	653	0.636	0.485***	0.184	0.070***
Chile	327	132	0.524	0.439*	0.070	0.011
Denmark	204	354	0.654	0.552***	0.128	0.098
Netherlands	2218	970	0.534	0.465***	0.068	0.008***
New Zealand	178	267	0.558	0.524	0.189	0.108**
Peru	156	70	0.527	0.371***	0.082	0.009***
South Korea	328	228	0.524	0.436	0.061	0.076
United Kingdom	1435	6246	0.622	0.535***	0.112	0.057***
Average			0.0570	0.517	0.099	0.054

Panel B. Restrictions on internal leverage

	Number of o	bservations	Total leverage		Internal leverage	
	Before	After	Before	After	Before	After
Australia	569	1325	0.636	0.572***	0.184	0.109***
Belgium	692	1092	0.607	0.554***	0.094	0.016***
Germany	618	2738	0.593	0.555**	0.128	0.033***
Italy	1617	542	0.619	0.540***	0.101	0.026***
Japan	607	1805	0.689	0.639***	0.125	0.059***
Pakistan	67	31	0.490	0.388*	0.104	0.118
Portugal	143	273	0.628	0.456	0.101	0.034*
Spain	479	1086	0.605	0.525***	0.059	0.040
Average			0.622	0.566	0.112	0.048

Table 4. Thin capitalization restrictions on total debt and total borrowing by US affiliates

The dependent variable is *Total leverage* which is the ratio of total US foreign affiliate debt to affiliate assets. *Country tax rate* is the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens. *Thin cap restriction* is a dummy variable that equals 1 if a country has a thin capitalization rule and zero otherwise. *Total leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of total debt to assets and zero otherwise. *Total leverage ratio* is the maximum allowable ratio of total debt to assets. *Net PPE/assets* is the ratio of net property, plant and equipment to assets in the affiliate. *EBITDA/assets* is the ratio of earnings before interest, depreciation and amortization to assets. *Log of sales* is the logarithm of sales. *Creditor rights* is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). *Political risk* is the annual index of political risk from *the International Country Risk Guide*. *Rate of inflation* is the annual percentage in the consumer price index from the World Development Indicators. *Growth options* is the compound annual growth rate of total affiliate sales at the industry and country level. Regressions include parent, industry and year fixed effects, and standard errors correct for clustering across observations in country/industry cells. *, **, and *** denote significance at the 10%, 5%, and 1% levels, respectively.

VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Country tax rate	0.186***	0.227***	0.274***	0.175***	0.165***	0.181***	0.430**
	(0.0350)	(0.0291)	(0.0345)	(0.0321)	(0.0325)	(0.0335)	(0.177)
Thin cap restriction		-0.0421***	0.00213				
		(0.00699)	(0.0187)				
Country tax rate × Thin cap restriction			-0.148**				
			(0.0643)				
Total leverage restriction				-0.0193***	-0.0373**		
				(0.00696)	(0.0187)		
Country tax rate × Total leverage restriction					0.0709		
					(0.0658)		
Total leverage ratio						0.0331*	0.103*
						(0.0186)	(0.0562)
Country tax rate × Total leverage ratio							-0.259
							(0.180)
Net PPE/assets	0.0395***	0.0417***	0.0425***	0.0399***	0.0395***	0.0400***	0.0396***
	(0.0135)	(0.0134)	(0.0134)	(0.0135)	(0.0136)	(0.0136)	(0.0136)
EBITDA/assets	-0.498***	-0.498***	-0.497***	-0.499***	-0.499***	-0.499***	-0.499***
	(0.0208)	(0.0207)	(0.0208)	(0.0208)	(0.0208)	(0.0208)	(0.0208)
Log of sales	0.766***	0.796***	0.801***	0.771***	0.769***	0.772***	0.769***
	(0.218)	(0.217)	(0.218)	(0.217)	(0.217)	(0.217)	(0.216)
Creditor rights	0.00877***	0.0139***	0.0143***	0.0111***	0.0105***	0.0110***	0.0106***
	(0.00292)	(0.00273)	(0.00269)	(0.00312)	(0.00308)	(0.00345)	(0.00338)
Political risk	-0.185***	-0.138***	-0.153***	-0.175***	-0.167***	-0.181***	-0.173***
	(0.0342)	(0.0302)	(0.0313)	(0.0334)	(0.0328)	(0.0338)	(0.0330)
Rate of inflation	-0.345***	-0.372***	-0.415***	-0.330***	-0.322***	-0.332***	-0.319***
	(0.117)	(0.117)	(0.120)	(0.117)	(0.117)	(0.117)	(0.118)
Growth options	0.00127	0.00182	-0.00173	0.00357	0.00500	0.00119	0.00191
	(0.0107)	(0.00705)	(0.00824)	(0.00960)	(0.00912)	(0.0101)	(0.00935)
Observations	56 506	56 506	56 506	56 506	56 506	56 506	56 506
R-squared	56,596 0.108	56,596 0.110	56,596 0.110	56,596 0.108	56,596 0.108	56,596 0.108	56,596 0.108
Number of parents	3,959	3,959	3,959	3,959	3,959	3,959	3,959
Number of parents	3,737	3,333	3,333	3,737	3,737	3,333	3,939

Table 5. Thin capitalization restrictions on internal debt and borrowing from the parent relative to equity

The dependent variable is *Internal leverage* which is the ratio of internal debt owed to the parent to affiliate equity. *Country tax rate* is the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens. *Thin cap restriction* is a dummy variable that equals 1 if a country has a thin capitalization rule and zero otherwise. *Internal leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of internal debt to the sum of internal debt and internal equity. *Internal leverage ratio* is the maximum allowable ratio of internal debt to sum of internal debt and internal equity. *Net PPE/assets* is the ratio of net property, plant and equipment to assets in the affiliate. *EBITDA/assets* is the ratio of earnings before interest, depreciation and amortization to assets. *Log of sales* is the logarithm of sales. *Creditor rights* is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). *Political risk* is the annual index of political risk from the *International Country Risk Guide. Rate of inflation* is the annual percentage in the consumer price index from the World Development Indicators. *Growth options* is the compound annual growth rate of total affiliate sales at the industry, and country level. Regressions include parent, industry, country and year fixed effects, and standard errors correct for clustering across observations in country/industry cells. *, **, and *** denote significance at the 10%, 5%, and 1% levels, respectively.

VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Country tax rate	0.387***	0.469***	0.493***	0.478***	0.489***	0.459***	-0.131
	(0.122)	(0.121)	(0.140)	(0.129)	(0.135)	(0.126)	(0.780)
Thin cap restriction		-0.0798***	-0.0580				
		(0.0250)	(0.0696)				
Country tax rate × Thin cap restriction			-0.0736				
			(0.224)				
Internal leverage restriction				-0.0573**	-0.0185		
				(0.0261)	(0.0871)		
Country tax rate × Internal leverage restriction					-0.114		
					(0.259)		
Internal leverage ratio						0.171**	-0.0223
						(0.0752)	(0.245)
Country tax rate × Internal leverage ratio							0.611
							(0.823)
Net PPE/assets	-0.134**	-0.130**	-0.130**	-0.132**	-0.132**	-0.133**	-0.133**
	(0.0633)	(0.0636)	(0.0636)	(0.0635)	(0.0635)	(0.0634)	(0.0635)
EBITDA/assets	0.0869*	0.0876*	0.0880*	0.0886*	0.0888*	0.0882*	0.0888*
	(0.0481)	(0.0481)	(0.0481)	(0.0481)	(0.0481)	(0.0481)	(0.0481)
Log of sales	2.097***	2.152***	2.155***	2.124***	2.125***	2.124***	2.127***
	(0.606)	(0.609)	(0.609)	(0.609)	(0.609)	(0.609)	(0.610)
Creditor rights	0.0122	0.0220**	0.0221**	0.0123	0.0123	0.0120	0.0118
	(0.00985)	(0.0107)	(0.0106)	(0.0102)	(0.0102)	(0.0101)	(0.0102)
Political risk	-0.264*	-0.173	-0.180	-0.230	-0.230	-0.230	-0.227
	(0.142)	(0.139)	(0.139)	(0.143)	(0.142)	(0.143)	(0.143)
Rate of inflation	-1.902**	-1.951***	-1.973***	-1.982***	-1.991***	-1.963***	-1.985***
	(0.752)	(0.751)	(0.754)	(0.753)	(0.754)	(0.752)	(0.754)
Growth options	-0.0203	-0.0189	-0.0206	-0.0261	-0.0254	-0.0265	-0.0252
	(0.0316)	(0.0259)	(0.0271)	(0.0309)	(0.0308)	(0.0311)	(0.0309)
Observations	54,340	54,340	54,340	54,340	54,340	54,340	54,340
R-squared	0.003	0.003	0.003	0.003	0.003	0.003	0.003
•							
Number of parents	3,885	3,885	3,885	3,885	3,885	3,885	3,885

Table 6. Thin capitalization restrictions on the share of internal debt and borrowing from the parent

The dependent variable is the *Internal debt share* which is the ratio of internal debt owed to the parent to total affiliate debt. *Country tax rate* is the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens. *Thin cap restriction* is a dummy variable that equals 1 if a country has a thin capitalization rule and zero otherwise. *Internal leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of internal debt to the sum of internal debt and internal equity. *Internal leverage ratio* is the maximum ratio of internal debt to sum of internal debt and internal equity. *Net PPE/assets* is the ratio of net property, plant and equipment to assets in the affiliate. *EBITDA/assets* is the ratio of earnings before interest, depreciation and amortization to assets. *Log of sales* is the logarithm of sales. *Creditor rights* is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). *Political risk* is the annual index of political risk from the *International Country Risk Guide*. *Rate of inflation* is the annual percentage in the consumer price index from the World Development Indicators. *Growth options* is the compound annual growth rate of total affiliate sales at the industry, and country level. Regressions include parent, industry, country and year fixed effects, and standard errors correct for clustering across observations in country/industry cells. *, **, and *** denote significance at the 10%, 5%, and 1% levels, respectively.

VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Country tax rate	0.306***	0.315***	0.340***	0.326***	0.354***	0.322***	-0.767**
	(0.0581)	(0.0593)	(0.0622)	(0.0619)	(0.0643)	(0.0606)	(0.386)
Thin cap restriction		-0.00849	0.0150				
		(0.0124)	(0.0379)				
Country tax rate × Thin cap restriction			-0.0788				
			(0.102)				
Internal leverage restriction				-0.0128	0.0910**		
				(0.0107)	(0.0441)		
Country tax rate × Internal leverage restriction					-0.303**		
					(0.127)		
Internal leverage ratio						0.0383	-0.319**
						(0.0308)	(0.129)
Country tax rate * Internal leverage ratio							1.126***
Net PPE/assets	0.324***	0.325***	0.325***	0.325***	0.324***	0.324***	(0.404) 0.324***
Net FFE/assets	(0.0308)	(0.0308)	(0.0309)	(0.0308)	(0.0309)	(0.0308)	(0.0309)
EBITDA/assets	-0.193***	-0.193***	-0.192***	-0.192***	-0.192***	-0.192***	-0.191***
EDITDA/assets	(0.0243)	(0.0242)	(0.0242)	(0.0242)	(0.0242)	(0.0242)	(0.0243)
Log of sales	0.650*	0.656*	0.659*	0.657*	0.660*	0.657*	0.661*
Log of suics	(0.384)	(0.383)	(0.384)	(0.384)	(0.384)	(0.384)	(0.383)
Creditor rights	0.0129***	0.0140***	0.0142***	0.0130***	0.0129***	0.0129***	0.0126**
C1441101 1151110	(0.00485)	(0.00527)	(0.00529)	(0.00486)	(0.00485)	(0.00487)	(0.00486)
Political risk	-0.179**	-0.169**	-0.177**	-0.171**	-0.170**	-0.171**	-0.166**
1 0 11/1 4 11 11 11 11 11 11 11 11 11 11 11 11	(0.0706)	(0.0705)	(0.0707)	(0.0710)	(0.0707)	(0.0711)	(0.0708)
Rate of inflation	0.720***	0.715***	0.692***	0.703***	0.678***	0.707***	0.668***
	(0.258)	(0.258)	(0.257)	(0.257)	(0.257)	(0.257)	(0.256)
Growth options	-0.117***	-0.117***	-0.119***	-0.118***	-0.117***	-0.118***	-0.116***
or was opened	(0.0253)	(0.0257)	(0.0252)	(0.0255)	(0.0258)	(0.0255)	(0.0258)
	` /	` '	` ,	` ,	` ,	` /	` ,
Observations	53,482	53,482	53,482	53,482	53,482	53,482	53,482
R-squared	0.016	0.016	0.016	0.016	0.017	0.016	0.017
Number of parents	3,886	3,886	3,886	3,886	3,886	3,886	3,886

Table 7. Internal leverage restrictions and the total debt and total borrowing by US affiliates

The dependent variable is *Total leverage* which is the ratio of total US foreign affiliate debt to affiliate assets. *Country tax rate* is the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens. *Internal leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of internal debt to the sum of internal debt and internal equity. *Internal leverage ratio* is the maximum ratio of internal debt to sum of internal debt and internal equity. *Net PPE/assets* is the ratio of net property, plant and equipment to assets in the affiliate. *EBITDA/assets* is the ratio of earnings before interest, depreciation and amortization to assets. *Log of sales* is the logarithm of sales. *Creditor rights* is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). *Political risk* is the annual index of political risk from the *International Country Risk Guide*. *Rate of inflation* is the annual percentage in the consumer price index from the World Development Indicators. *Growth options* is the compound annual growth rate of total affiliate sales at the industry and country level. Regressions include parent, industry and year fixed effects, and standard errors correct for clustering across observations in country/industry cells. *, **, and *** denote significance at the 10%, 5%, and 1% levels, respectively.

VARIABLES	(1)	(2)	(3)	(4)
Country tax rate	0.234***	0.264***	0.222***	-0.984***
•	(0.0349)	(0.0357)	(0.0344)	(0.316)
Internal leverage restriction	-0.0312***	0.0887***	` '	` ,
č	(0.00999)	(0.0310)		
Country tax rate × Internal leverage restriction	,	-0.349***		
		(0.0955)		
Internal leverage ratio		,	0.0877***	-0.309***
Č			(0.0285)	(0.0964)
Country tax rate × Internal leverage ratio			,	1.245***
, c				(0.320)
Net PPE/assets	0.0405***	0.0404***	0.0400***	0.0401***
	(0.0135)	(0.0134)	(0.0135)	(0.0134)
EBITDA/assets	-0.497***	-0.497***	-0.498***	-0.497***
	(0.0208)	(0.0209)	(0.0208)	(0.0208)
Log of sales	0.781***	0.784***	0.780***	0.784***
	(0.218)	(0.217)	(0.218)	(0.217)
Creditor rights	0.00883***	0.00875***	0.00864***	0.00826***
· ·	(0.00267)	(0.00257)	(0.00271)	(0.00255)
Political risk	-0.167***	-0.166***	-0.168***	-0.162***
	(0.0321)	(0.0317)	(0.0324)	(0.0317)
Rate of inflation	-0.389***	-0.417***	-0.377***	-0.419***
	(0.119)	(0.120)	(0.118)	(0.120)
Growth options	-0.00204	0.000128	-0.00200	0.000502
-	(0.00969)	(0.00904)	(0.00982)	(0.00905)
Observations	56,596	56,596	56,596	56,596
R-squared	0.109	0.110	0.109	0.110
Number of parents	3,959	3,959	3,959	3,959

Table 8. The application of thin capitalization rules and US affiliate financing

The dependent variable in columns (1) to (3) is *Total leverage*, which is the total debt to assets ratio of the US foreign affiliate, the dependent variable in columns (4) and (5) is *Internal leverage*, which is the ratio of internal debt to total equity of the US foreign affiliate, and the dependent variable in columns (6) and (7) is *Internal debt share*, which is the ratio of internal debt owed to its parent to total debt of the US foreign affiliate. Country tax rate is the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens. Thin cap restriction is a dummy variable that equals 1 if a country has a thin capitalization rule and zero otherwise. Total leverage restriction is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of total debt to assets and zero otherwise. *Internal leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of internal debt to the sum of internal debt and internal equity. Arm's length is a dummy variable if a country applies a remedy following arm's length considerations. Net PPE/assets is the ratio of net property, plant and equipment to assets in the affiliate. EBITDA/assets is the ratio of earnings before interest, depreciation and amortization to assets. Log of sales is the logarithm of sales. Creditor rights is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). Political risk is the annual index of political risk from the International Country Risk Guide. Rate of inflation is the annual percentage in the consumer price index from the World Development Indicators. Growth options is the compound annual growth rate of total affiliate sales at the industry and country level. Regressions include parent, industry and year fixed effects, and standard errors correct for clustering across observations in country/industry cells. *, **, and *** denote significance at the 10%, 5%, and 1% levels, respectively.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
VARIABLES	Total	Total	Total	Internal	Internal	Internal	Internal
	leverage	leverage	leverage	leverage	leverage	debt share	debt share
Country tax rate	0.232***	0.176***	0.246***	0.467***	0.472***	0.313***	0.332***
•	(0.0297)	(0.0320)	(0.0362)	(0.121)	(0.130)	(0.0592)	(0.0624)
Thin cap restriction	-0.0528***	, , , , ,	· · · · · · · · · · · · · · · · · · ·	-0.0749***		-0.00570	,
•	(0.00800)			(0.0288)		(0.0118)	
Total leverage restriction		-0.0241***					
		(0.00808)					
Internal leverage restriction			-0.0580***		-0.0436		-0.0254*
-			(0.0120)		(0.0336)		(0.0142)
Thin cap restriction × Arm's length	0.0296***		, , , , , ,	-0.0133		-0.00761	,
•	(0.00877)			(0.0339)		(0.0131)	
Total leverage restriction × Arm's length		0.0109					
		(0.00979)					
Internal leverage restriction × Arm's length			0.0568***		-0.0286		0.0264*
			(0.0138)		(0.0386)		(0.0148)
Net PPE/assets	0.0416***	0.0397***	0.0416***	-0.130**	-0.133**	0.325***	0.325***
	(0.0134)	(0.0135)	(0.0135)	(0.0636)	(0.0635)	(0.0308)	(0.0309)
EBITDA/assets	-0.497***	-0.499***	-0.496***	0.0872*	0.0879*	-0.193***	-0.191***
	(0.0208)	(0.0208)	(0.0209)	(0.0482)	(0.0480)	(0.0243)	(0.0242)
Log of sales	0.799***	0.772***	0.785***	2.151***	2.122***	0.656*	0.659*
_	(0.217)	(0.218)	(0.217)	(0.609)	(0.609)	(0.384)	(0.384)
Creditor rights	0.0116***	0.0107***	0.00681***	0.0230**	0.0134	0.0146***	0.0120**
	(0.00265)	(0.00318)	(0.00260)	(0.0112)	(0.0103)	(0.00551)	(0.00501)
Political risk	-0.141***	-0.177***	-0.155***	-0.171	-0.237*	-0.168**	-0.166**
	(0.0299)	(0.0334)	(0.0324)	(0.139)	(0.143)	(0.0705)	(0.0714)
Rate of inflation	-0.413***	-0.341***	-0.414***	-1.932**	-1.968***	0.726***	0.691***
	(0.119)	(0.118)	(0.120)	(0.753)	(0.753)	(0.260)	(0.257)
Growth options	0.00782	0.00547	-0.000566	-0.0216	-0.0269	-0.118***	-0.118***
	(0.00676)	(0.00952)	(0.00948)	(0.0274)	(0.0310)	(0.0259)	(0.0255)
Observations	56,596	56,596	56,596	54,340	54,340	53,482	53,482
R-squared	0.110	0.108	0.110	0.003	0.003	0.016	0.016
Number of parents	3,959	3,959	3,959	3,885	3,885	3,886	3,886

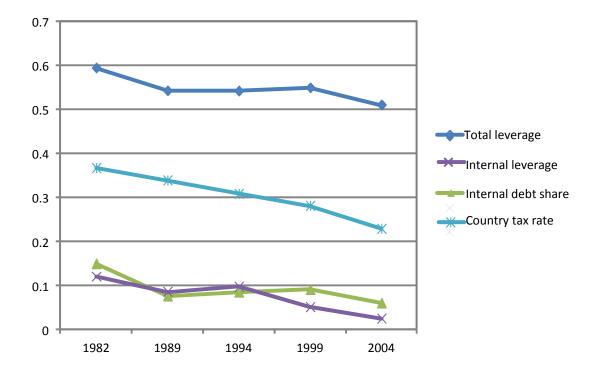
Table 9. The short-term impact of changes in thin capitalization rules on US affiliate financing

All variables are in one-year changes. The dependent variable in the regressions reported in columns (1) to (3) is the one-year change in total debt to assets ratio of the US foreign affiliate. The dependent variable in the regressions reported in columns (4) and (5) is the one-year change in the ratio of internal debt to total equity of the US foreign affiliate The dependent variable in the regressions reported in columns (6) and (7) is the one-year change in the ratio of internal debt owed to its parent to total debt of the US foreign affiliate. Country tax rate is the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens. Thin cap restriction is a dummy variable that equals 1 if a country has a thin capitalization rule and zero otherwise. Total leverage restriction is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of total debt to assets and zero otherwise. *Internal leverage restriction* is a dummy variable that equals 1 if a country imposes a quantitative restriction on the ratio of internal debt to the sum of internal debt and internal equity. Net PPE/assets is the ratio of net property, plant and equipment to assets in the affiliate. EBITDA/assets is the ratio of earnings before interest, depreciation and amortization to assets. Log of sales is the logarithm of sales. Creditor rights is an index of creditor rights from Djankov, McLiesh and Shleifer (2007). Political risk is the annual index of political risk from the International Country Risk Guide. Rate of inflation is the annual percentage in the consumer price index from the World Development Indicators. Growth options is the compound annual growth rate of total affiliate sales at the industry and country level. Regressions include parent, industry and year fixed effects, and standard errors correct for clustering across observations in country/industry cells. *, **, and *** denote significance at the 10%, 5%, and 1% levels, respectively.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
VARIABLES	Change in	Change in					
	total	total	total	internal	internal	internal debt	internal debt
	leverage	leverage	leverage	leverage	leverage	share	share
Δ Country tax rate	0.145**	0.151**	0.149**	0.126	-0.112	-0.0886	0.0776
•	(0.0613)	(0.0613)	(0.0616)	(0.413)	(0.389)	(0.137)	(0.137)
Δ Thin cap restriction	-0.0146*			-0.0422*		0.00835	
	(0.00829)			(0.0251)		(0.0196)	
Δ Total leverage restriction		-0.0212*					
		(0.0110)					
Δ Internal leverage restriction			-0.00156		-0.115*		-0.0306
			(0.00886)		(0.0630)		(0.0230)
Δ Net PPE/assets	0.156***	0.155***	0.155***	0.0756	0.0719	0.437***	0.449***
	(0.0321)	(0.0321)	(0.0322)	(0.207)	(0.207)	(0.0837)	(0.0834)
Δ EBITDA/assets	-0.358***	-0.358***	-0.358***	-0.0952	-0.0829	-0.133***	-0.149***
	(0.0224)	(0.0224)	(0.0224)	(0.122)	(0.122)	(0.0356)	(0.0353)
Δ Log of sales	1.105***	1.105***	1.099***	1.846	1.947	1.502**	1.469**
	(0.325)	(0.325)	(0.325)	(1.376)	(1.397)	(0.676)	(0.671)
Δ Creditor rights	0.0147	0.0140	0.0124	-0.0626	-0.0622	-0.00999	-0.0206
	(0.0141)	(0.0142)	(0.0141)	(0.0879)	(0.0827)	(0.0369)	(0.0397)
Δ Political risk	-0.0699	-0.0639	-0.0621	0.610	0.443	-0.0457	-0.0327
	(0.0688)	(0.0678)	(0.0685)	(0.505)	(0.487)	(0.183)	(0.187)
Δ Rate of inflation	-0.349***	-0.353***	-0.361***	0.502	0.525	0.228	-0.00693
	(0.0979)	(0.0982)	(0.0981)	(1.293)	(1.268)	(0.254)	(0.242)
Δ Growth options	0.0105	0.0133	0.00721	-0.0445	-0.0502	-0.236***	-0.246***
	(0.00842)	(0.00926)	(0.00902)	(0.0848)	(0.0797)	(0.0350)	(0.0355)
Observations	15,869	15,869	15,869	15,147	15,147	14,910	14,910
R-squared	0.062	0.062	0.062	0.002	0.001	0.015	0.013
Number of parents	1,641	1,641	1,641	1,615	1,615	1,613	1,613

Figure 1. US affiliates' debt ratios and corporate taxation

This figure displays mean values across time over US affiliate total leverage (equal to the ratio of total US foreign affiliate debt to affiliate assets), internal leverage (equal to the ratio of internal debt owed to the parent to affiliate equity), internal debt share (equal to the ratio of internal debt owed to the parent to total affiliate debt, and country-level corporate tax rate (equal to the median tax rate in the affiliate host country estimated annually using affiliate-level tax burdens) per cohort (for the years 1982, 1989, 1994, 1999, 2004).



Oxford University Centre for Business Taxation Working Paper series recent papers

WP13/22 Danny Yagan Capital tax reform and the real economy: the effects of the 2003 dividend tax cut

WP13/21 Andreas Haufler and Christoph Lülfesmann *Reforming an asymmetric union: on the virtues of dual tier capital taxation*

WP13/20 Michael Blackwell *Do the haves come out ahead in tax litigation? An empirical study of the dynamics of tax appeals in the UK*

WP13/19 Johannes Becker and Ronald B Davies *Learning and international policy diffusion:* the case of corporate tax policy

WP13/18 Reuven S Avi-Yonah *And yet it moves: taxation and labour mobility in the 21st century*

WP13/17 Anne Brockmeyer *The investment effect of taxation: evidence from a corporate tax kink*

WP13/16 Dominika Langenmayr and Rebecca Lesterz Taxation and corporate risk-taking

WP13/15 Martin Ruf and Alfons J Weichenrieder *CFC legislation, passive assets and the impact of the ECJ's Cadbury–Schweppes decision*

WP13/14 Annette Alstadsæter and Martin Jacob *The effect of awareness and incentives* on tax evasion

WP13/13 Jarkko Harju and Tuomos Matikka *The elasticity of taxable income and income-shifting between tax bases: what is "real" and what is not?*

WP13/12 Li Liu and Andrew Harper *Temporary increase in annual investment allowance*

WP13/11 Alan J Auderbach and Michael P Devererux *Consumption and cash-flow taxes in an international setting*

WP13/10 Andreas Haufler and Mohammed Mardan *Cross-border loss offset can fuel tax* competition

WP13/09 Ben Lockwood How should financial intermediation services be taxed?

WP13/08 Dominika Langenmayr, Andreas Haufler and Christian J bauer *Should tax policy favour high or low productivity firms?*

WP13/07 Theresa Lohse and Nadine Riedel *Do transfer pricing laws limit international income shifting? Evidence from European multinationals*

WP13/06 Ruud de Mooij and Jost Heckemeyer *Taxation and corporate debt: are banks any different?*

WP13/05 Rita de la Feria EU VAT rate structure: towards unilateral convergence?

WP13/04 Johannes Becker and Melaine Steinhoff *Conservative accounting yields excessive risk-taking - a note*

WP13/03 Michael P.Devereux, Clemens Fuest, and Ben Lockwood *The Taxation of Foreign Profits: a Unified View*

WP13/02 Giorgia Maffini Corporate tax policy under the Labour government 1997-2010

WP13/01 Christoph Ernst, Katharina Richter and Nadine Riedel Corporate taxation and the quality of research & development

WP12/29 Michael P Devereux and Simon Loretz *What do we know about corporate tax competition?*

WP12/28 Rita de la Feria and Richard Krever *Ending VAT Exemptions: Towards A Post-Modern VAT*

WP12/27 Theresa Lohse, Nadine Riedel and Christoph Spengel *The Increasing Importance of Transfer Pricing Regulations – a Worldwide Overview*

WP12/26 Harry Huizinga, Johannes Voget and Wolf Wagner Capital gains taxation and the cost of capital: evidence from unanticipated cross-border transfers of tax bases

WP12/25 Harry Huizinga, Johannes Voget and Wolf Wagner International taxation and cross border banking

WP12/24 Johannes Becker and Nadine riedel Multinational Firms Mitigate Tax Competition

WP12/23 Michael Devereux, Li Liu and Simon Loretz
The Elasticity of Corporate Taxable Income: New Evidence from UK Tax Records

WP12/22 Olivier Bargain, Mathias Dolls, Clemens Fuest, Dirk Neumann, Andreas Peichl, Nico Pestel, Sebastian Siegloch

Fiscal Union in Europe? Redistributive and Stabilising Effects of a European Tax-Benefit System and Fiscal Equalisation Mechanism

WP12/21 Peter Egger, Christian Keuschnigg, Valeria Merlo and Georg Wamser *Corporate taxes and internal borrowing within multinational firms*

WP12/20 Jarkko Harju and Tuomos Kosonen *The impact of tax incentives on the economic activity of entrepreneurs*

WP12/19 Laura Kawano and Joel slemrod *The effects of tax rates and tax bases on corporate tax revenues: estimates with new measures of the corporate tax base*

WP12/18 Giacomo Rodano, Nicolas Serrano-Velarde and Emanuele Tarantino *Bankruptcy law and the cost of banking finance*

WP12/17 Xavier Boutin, Giacinta Cestone, Chiara Fumagalli, Giovanni Pica and Nicolas Serrano-Velarde *The Deep pocket effect of internal capital markets*

WP12/16 Clemens Fuest, Andreas Peichl and Sebastian Siegloch *Which workers bear the burden of corporate taxation and which firms can pass it on? Micro evidence from Germany*

WP12/15 Michael P. Devereux Issues in the Design of Taxes on Corporate Profit

WP12/14 Alan Auerbach and Michael P. Devereux *Consumption Taxes In An International Setting*

WP12/13 Wiji Arulampalam, Michael P. Devereux and Federica Liberini *Taxes and the location of targets*

WP12/12 Scott Dyreng, Bradley Lindsey and Jacob Thornock *Exploring the role Delaware* plays as a tax haven

WP12/11 Katarzyna Bilicka and Clemens Fuest With which countries do tax havens share information?

WP12/10 Giorgia Maffini *Territoriality, Worldwide Principle, and Competitiveness of Multinationals: A Firm-level Analysis of Tax Burdens*

WP12/09 Daniel Shaviro *The rising tax-electivity of US residency*

WP12/08 Edward D Kleinbard Stateless Income

WP12/07 Vilen Lipatov and Alfons Weichenrieder *Optimal income taxation with tax* competition

WP12/06 Kevin S Markle *A Comparison of the Tax-motivated Income Shifting of Multinationals in Territorial and Worldwide Countries*

WP12/05 Li Liu *Income Taxation and Business Incorporation: Evidence from the Early Twentieth Century*

WP12/04 Shafik Hebous and Vilen Lipatov A Journey from a Corruption Port to a Tax Haven

WP12/03 Neils Johannesen Strategic line drawing between debt and equity

WP12/02 Chongyang Chen, Zhonglan Dai, Douglas A. Shackelford and Harold H. Zhang, Does Financial Constraint Affect Shareholder Taxes and the Cost of Equity Capital?

WP12/01 Stephen R. Bond and Irem Guceri, *Trends in UK BERD after the Introduction of R&D Tax Credits*

WP11/24 Athiphat Muthitacharoen George R. Zodrow *Revisiting the Excise Tax Effects of the Property Tax*

WP11/23 Krautheim, Sebastian and Tim Schmidt-Eisenlohr *Wages and International Tax Competition*

WP11/22 Haufler, Andreas, Pehr-Johan Nörback and Lars Persson *Entrepreneurial innovation and taxation*

WP11/21 Mancini, Raffaele, Paolo M. Panteghini and Maria laura Parisi *Debt-Shifting in Europe*

WP11/20 Xing, Jing *Does tax structure affect economic growth? Empirical evidence from OECD countries*

WP11/19 Freedman, Judith *Responsive regulation, risk and rules: applying the theory to tax practice*

WP11/18 Devereux, Michael P. and Simon Loretz *How would EU corporate tax reform affect US investment in Europe?*

WP11/17 Vella, John, Clemens Fuest and Tim Schmidt-Eisenlohr *Response on EU proposal* for a Financial Transaction Tax

WP11/16 Loretz, Simon and Socrates Mokkas *Evidence for profit-shifting with tax* sensitive capital stocks

WP11/15 Weisenbach, david A. Carbon taxation in the EU: Expanding EU carbon price

WP11/14 Bauer, Christian, Davies, Ronald B. and Andreas Hauer *Economic Integration and the Optimal Corporate Tax Structure with Heterogeneous Firms*

WP11/13 Englisch, Joachim *National Measures to Counter Tax Avoidance under the Merger Directive*

WP11/12 de la Feria, Rita and Clemens Fuest *Closer to an Internal Market? The Economic Effects of EU Tax Jurisprudence*

WP11/11 Englisch, Joachim EU Perspective on VAT Exemptions

WP11/10 Riedel, Nadine and Hannah Schildberg-Hörisch Asymmetric Obligations

WP11/09 Böhm, Tobias and Nadine Riedel On Selection into Public Civil Service

WP11/08 Auerbach, Alan J. and Michael P. Devereux *Consumption and Cash-Flow Taxes in an International Setting*

WP11/07 Becker, Johannes and Clemens Fuest *Tax Competition: M&A versus Greenfield Investment*

WP11/06 Riedel, Nadine Taxing Multinationals under Union Wage Bargaining

WP11/05 Liu, Li and Rosanne Altshuler *Measuring the Burden of the Corporate Income Tax under Imperfect Competition*

WP11/04 Becker, Johannes and Clemens Fuest *The Taxation of Foreign Profits - The Old View, the New View, and a Pragmatic View*

WP11/03 Konrad, Kai Search Costs and Corporate Income Tax Competition

WP11/02 Hellerstein, Walter Comparing the Treatment of Charities Under Value Added Taxes and Retail Sales Taxes

WP11/01 Dharmapala, Dharmika and Nadine Riedel *Earnings Shocks and Tax-Motivated Income-Shifting: Evidence from European Multinationals*